







**Brendan Coen**

01441515 CA

 (707) 486-2481  
DIRECT PHONE

OFFICE PHONE

 (707) 829-4500 (707) 823-9159  
FAX brendan.coen@cbnorcal.com  
EMAIL <http://www.brendancoen.com>  
WEBSITE 101 Morris St Ste 100  
Sebastopol, CA 95472  
ADDRESS

### Work With a Realtor that Listens

I have lived in western Sonoma County for over 40 years. I know the enigmatic details of the area having grown up and worked here since childhood. My professional experience includes 16 years working in Sonoma County as a Realtor and a Broker. My contacts with reliable and efficient local professionals make the complicated venture of home purchasing and selling far less daunting. Coming from a Computer Science background, I also have the technical tools to succeed in an ever changing and high tech marketplace. I pride myself in having good listening skills and patience. I prefer to take a low-pressure and cooperative approach with my clients and others, trying to achieve a win-win result for everyone.

### Languages:

English



## **Brendan Coen**

Coldwell Banker Residential Brokerage  
(707) 486-2481  
email: brendan@sonic.net

## **Professional Experience**

### **Real Estate Broker**

Coldwell Banker Residential Brokerage, Sebastopol, California September 2017 – Present  
Assist buyers and sellers complete transactions on residential, commercial, and land properties.

Zephyr Real Estate – Russian River, Guerneville, California – April 2014 – September 2017

Frank Howard Allen Realtors, Guerneville, California – July 2004 – March 2014

### **System Administrator**

Frank Howard Allen Realtors, Guerneville, California – 1992 – 2004

Program applications for streamlining administrative function; troubleshoot computer, network, and communications problems. Train agents on new equipment and software. Assist the Broker in special projects. Interface with a diverse group of agents, clients and public, in a fast-paced sales environment.

### **Education**

Sonoma State University – B.S. Computer Science in December 2003 (Dean's List)

Santa Rosa Junior College – A.A. Science and A.A. Arts in 2001

Dragonfly Aviation – Private Pilot, Airplane Single Engine Land 1997

### **Professional Associations**

Council of Residential Specialists

National Association of Realtors

California Association of Realtors

North Bay Association of Realtors (Russian River Director 2006 – 2009)

Bay Area Real Estate Information Service (MLS)

National Notary Association

### **Community Involvement**

Russian River Rotary (Treasurer 2011 – 2013, President 2013 – 2014)

River to Coast Children's Services (Treasurer 2006 – 2011, Board President 9/2012 – 4/2013)

Russian River Historical Society (Treasurer 2012 – Present)

# Testimonials

*“It was great working with Brendan.”*

He is very knowledgeable and was able to answer all my questions about the area and about real estate in general. He was very accommodating and friendly. Brendan is a good listener and carefully searched for properties that met all my criteria. I highly recommend Brendan. Thank you, Brendan!

— Ruthanda

*“Brendan was our buying agent”*

and did some fantastic negotiations with a somewhat difficult seller. He was prompt and professional in his dealings with the seller and seller's agent. If he couldn't answer our questions, he did the research needed and got back to us in a timely manner. Already recommended him to someone!

— othoon

---

*I bought a home in Guerneville last year and Brendan was my real estate agent. He was patient in showing me many homes before we found my perfect place. I would highly recommend him to assist anyone looking for a home or land in the Russian River area. He's the best.*

— RawnieRN

---

*“I am in the process of selling an investment property”*

in Guerneville, CA. I stayed there for a week to assist in the process of selling this home. During this time I found Brendan to be a very hard working individual, as I noticed he had left several business cards at my home and seemed to be very active in the area. I have also heard other good things coming from other Realtors in the area. From what I have seen, word of mouth and 17 years experience - He looks like a safe bet!

— *B.&S.*

*“Brendan has been a fantastic real estate agent.”*

He shows me what I request, gets back to me as soon as possible, is on time, sends me mls listings of properties that fit my needs, and most of all he has the patience of a Saint. He is easy to work with and an all around nice person. I highly recommend him to anyone looking for property in the Russian River area, including Healdsburg.

— *M.G.*

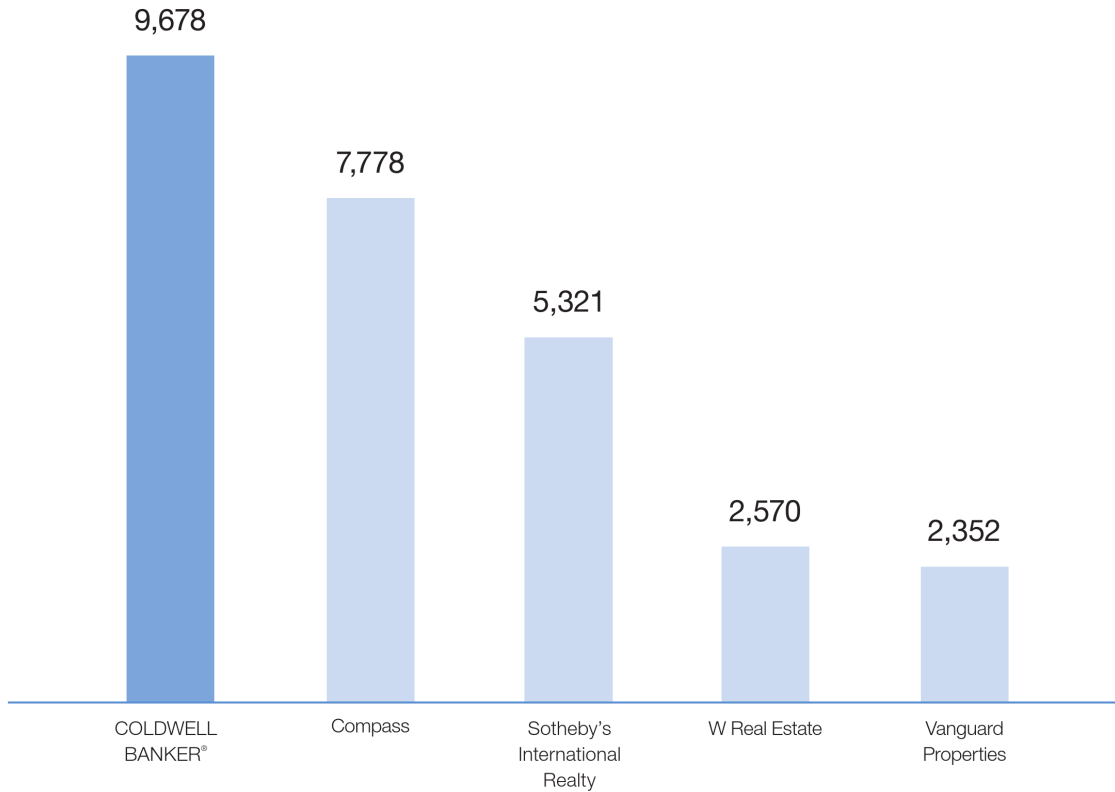
## **Properties I've Sold Recently**

## Properties I've Sold Recently

Street Address	Sale Price
7990 Kennedy Rd, Sebastopol, CA 95472-5319	\$1,235,000
280 Oak Tree Dr, Santa Rosa, CA 95401-7301	\$1,177,500
991 Via Della Rosa, Sebastopol, CA 95472-5521	\$1,175,000
4250 Deer Meadow Ln, Occidental, CA 95465	\$915,000
15015 Armstrong Woods Rd, Guerneville, CA 95446	\$890,000
14930 Coleman Valley Rd, Occidental, CA 95465-9201	\$757,000
11851 Westside Rd, Forestville, CA 95436-9808	\$750,000
16383 Melody Ln, Guerneville, CA 95446-9253	\$750,000
123 William Ave, Larkspur, CA 94939-2051	\$720,000
1729 Darby Rd, Sebastopol, CA 95472	\$709,000
569 Cleveland Ave, Sebastopol, CA 95472-3301	\$707,000
15537 Riverside Dr, Guerneville, CA 95446	\$690,000
10630 River Dr, Forestville, CA 95436-9816	\$685,000
2328 Rowe Dr, Santa Rosa, CA 95403-3110	\$685,000
9296 Ferguson Ct, Sebastopol, CA 95472	\$676,000
480 Pearl St, Cazadero, CA 95421	\$670,000
17443 Riverside Dr, Guerneville, CA 95446-9635	\$650,000
22729 Sylvan Way, Monte Rio, CA 95462	\$630,000
16362 Wright Dr, Guerneville, CA 95446-9412	\$610,000
16083 Fern Way, Guerneville, CA 95446	\$579,000
1455 Cazadero Hwy, Cazadero, CA 95421-9614	\$578,000
7235 Bohemian Hwy, Monte Rio, CA 95462	\$575,000
10598 Woodside Dr, Forestville, CA 95436-9724	\$575,000
16383 Melody Ln, Guerneville, CA 95446	\$565,000
515 Country Club Dr, Santa Rosa, CA 95401	\$565,000
8787 Marianna Dr, Forestville, CA 95436-9658	\$560,000
2053 Rolling Hill Dr, Santa Rosa, CA 95404	\$532,500
5915 Vine Hill Rd, Sebastopol, CA 95472	\$530,000
14625 River Rd, Guerneville, CA 95446-8007	\$525,000
1929 Montgomery Dr, Santa Rosa, CA 95405-4922	\$520,000
16635 Center Way, Guerneville, CA 95446-9703	\$512,000
2631 Lathrop Dr, Santa Rosa, CA 95407-7393	\$510,000
16600 Center Way, Guerneville, CA 95446-9703	\$500,000
15986 Riverlands Rd, Guerneville, CA 95446	\$480,000
14560 Old Cazadero Rd, Guerneville, CA 95446-9667	\$479,000
14290 Woodland Dr, Guerneville, CA 95446	\$475,000
16450 Cutten Dr, Guerneville, CA 95446	\$470,000
14213 Mclane Ave, Guerneville, CA 95446-9698	\$450,000
15561 Old Cazadero Rd, Guerneville, CA 95446-9670	\$450,000
17660 Orchard Ave, Guerneville, CA 95446	\$445,000
6785 Nash Rd, Forestville, CA 95436-9619	\$443,400
14615 Drake Rd, Guerneville, CA 95446	\$440,250
10919 Ogburn Ln, Forestville, CA 95436-9572	\$430,000
17459 Orchard Ave, Guerneville, CA 95446-9717	\$429,000
473 Jose Ramon Ave, Santa Rosa, CA 95401-5723	\$425,000
6574 Meadowridge Dr, Santa Rosa, CA 95409-5863	\$422,500
2245 Cazadero Hwy, Cazadero, CA 95421	\$420,000
16070 Brookdale Dr, Guerneville, CA 95446	\$415,000
10607 River Rd, Forestville, CA 95436-9749	\$415,000
1857 Glenbrook Dr, Santa Rosa, CA 95401-8402	\$400,000

# #1 IN NORTH BAY\*

Locally, nationally, globally – we have the reach to market properties to interested buyers.



2021 SALES UNITS BY BRAND

\*Based on total number of units in Marin, Napa and Sonoma counties in all price ranges as reported by Bay Area Real Estate Information Services, Inc. for all real estate brands on Jan. 9, 2022 for the period of Jan. 1-Dec. 31, 2021. One unit equals one side of a transaction (buyer or seller). Source data is deemed reliable but not guaranteed.

## LOCAL REACH

We have offices and affiliated agents all across our region actively bringing in buyers and creating more opportunities to showcase your property.





# THE ORIGINAL REAL ESTATE COMPANY

There is only one national real estate company that can claim more than 115 years of continuous success, drive and forward-thinking. The **Coldwell Banker**<sup>®</sup> brand is proud to build on our game-changing history as we power the industry into the future.

The original disruptive force, the Coldwell Banker brand was founded in San Francisco in 1906 with a commitment to integrity and customer service and has been a champion of new ideas ever since. It's no mere stroke of luck that we've achieved and maintained leadership in an industry filled with change. We continually innovate and evolve to deliver unmatched real estate excellence you can count on – year after year.





## STRENGTH IN NUMBERS

### Coldwell Banker® Worldwide

Agents	96,000
Offices	2,900
Sales Volume (U.S.)	\$265.4 Billion
Closed Units (U.S.)	706,421

### Coldwell Banker Realty | Northern California

Agents	4,196
Offices	49
Sales Volume	\$28.34 Billion
Closed Units	23,833

### Coldwell Banker Realty | Southern California

Agents	4,273
Offices	50
Sales Volume	\$25.50 Billion
Closed Units	20,619



## Suggested Questions To Ask a REALTOR®

1. How long have you been selling real estate?
2. How many homes have you sold?
3. What do you know about the market in my area?
4. What educational designations have you achieved?
5. What is your average market time vs. the market?
6. What is your list price to sales price ratio vs. market?
7. How much are you willing to spend on marketing?
8. Do you zone-farm my neighborhood for buyers?
9. Do you mail/e-mail flyers of my home to the public?
10. Do you mail/e-mail brochures of my home to other Agents?
11. May I see a sample brochure of past homes sold?
12. Do you provide a home marketing book for prospects?
13. Do you provide a written report to sellers?
14. May I see your resume or personal brochure?
15. If I list the home, when would the marketing begin?